

A LEADING INDONESIAN ENERGY GROUP

Barito Pacific | Company Presentation









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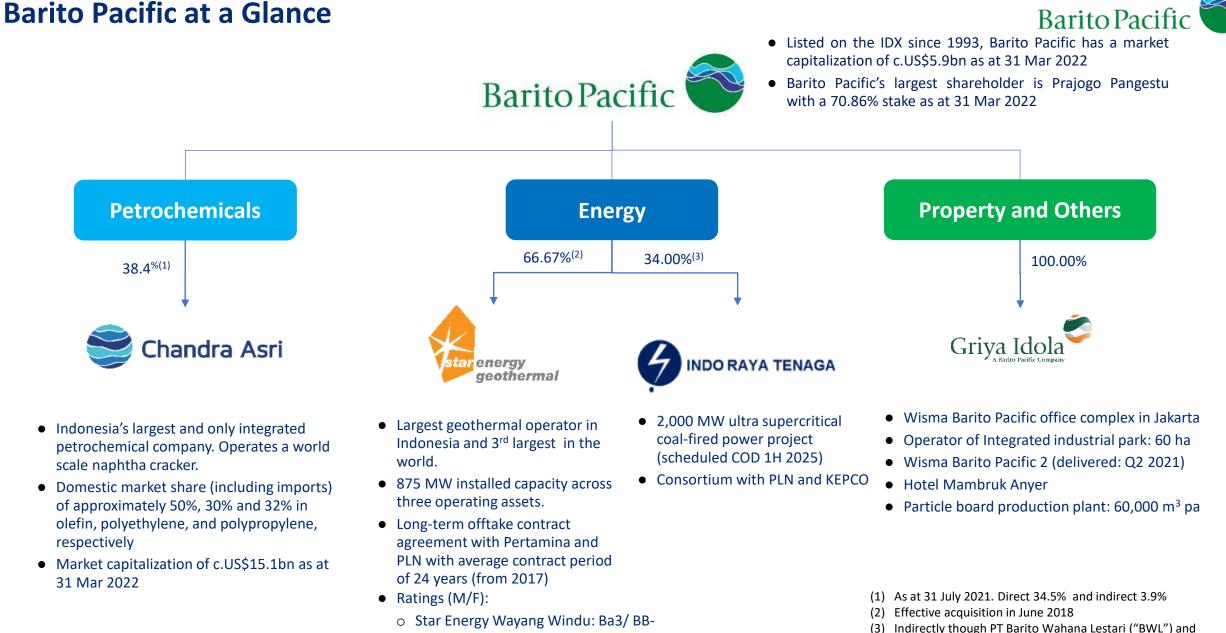
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OVERVIEW OF GROUP



• Star Energy Salak/Darajat: Baa3/BBB- (Investment grade)

PT Barito Wahana Tenaga ("BWT")



2021 FINANCIAL HIGHLIGHTS

FY-2021 Highlights



PT Barito Pacific Tbk (BRPT)

- Achieved consolidated EBITDA of US\$797mn for FY2021, versus FY2020 EBITDA of US\$597mn. FY-2021 EBITDA margin of 25.3% (versus FY-2020: 25.6%).
- Delivered consolidated Net Profit of US\$296mn for FY-2021, +101% growth on FY-2020 Net profit of US\$147mn.
- Leverage levels remain healthy with FY-2021 **Total Debt at US\$3,097mn,** slightly higher than US\$2,880mn at end of FY2020.
- Leverage ratios saw an improvement with **Debt-to-EBITDA 3.9x** and **Net-Debt-to-EBITDA 1.5x**, versus 4.9x and 2.9x at the end of FY2020, respectively.
- Completed issuance of Rp1.5trn (~US\$100mn) shelf-registered Rupiah bond in 2021 & 2022 with strong subscription across three tranches 3yrs, 5yrs and 7yrs.
- Credit facility of USD125mn from BNI to refinance loan from Bangkok Bank.
- Bond rating outlook improved from Pefindo A (stable) to Pefindo A+ (stable).

FY-2021 Highlights



PT Chandra Asri Petrochemical Tbk (CAP)

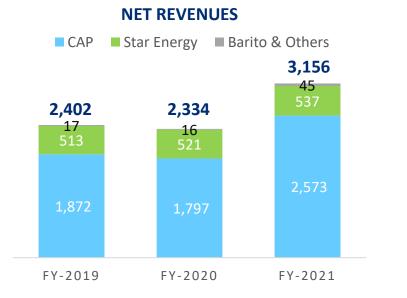
- Solid execution with stable 2021 operating rates of 91%, slightly lower than 92% in 2020 on scheduled TAM on Polypropylene plant.
- Continued profitability improvement with **FY-2021 EBITDA of US\$356mn** compared to US\$187mn in FY-2020.
- Delivered Net Profit of \$152mn in FY-2021, 3x growth from US\$52mn in FY-2020.
- Liquidity Pool of US\$2.5bn post US\$1.1bn rights issue. Solid equity based of USD2.9b post rights issue with net cash position at US\$945mn for the full-year of 2021.
- Production volume at 3,837KT, grew by 2% from FY-2020 while sales volume was stable at 2,211KT. This, however, was more than offset by higher ASP and improved spread, allowing for margin expansion.

Star Energy

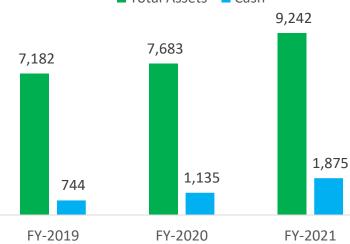
• Maintained high capacity factor for all units > 95%, with the exception of units selling steam to PLN owned turbines on account of scheduled plant maintenance at those units.

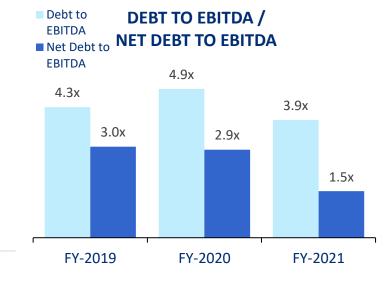


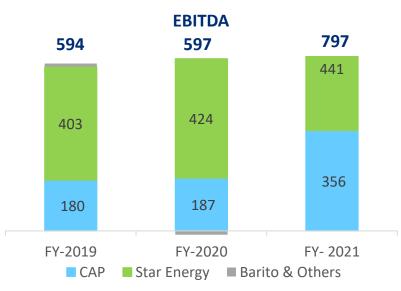
FY 2021 Consolidated Financial Results

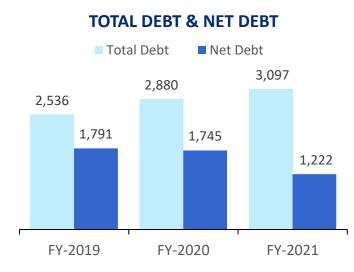


TOTAL ASSETS & CASH BALANCE Total Assets Cash

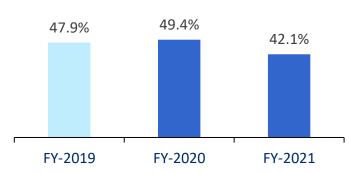








DEBT TO CAPITAL RATIO

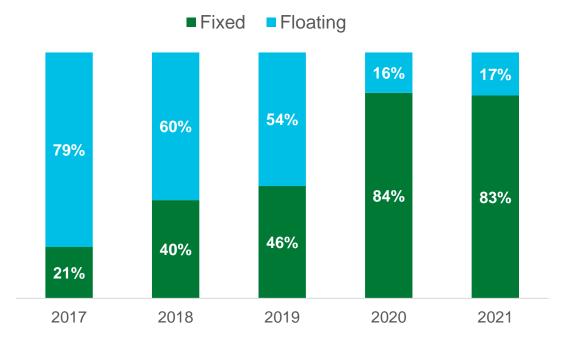


Debt reprofiling in anticipation of a rising rate environment



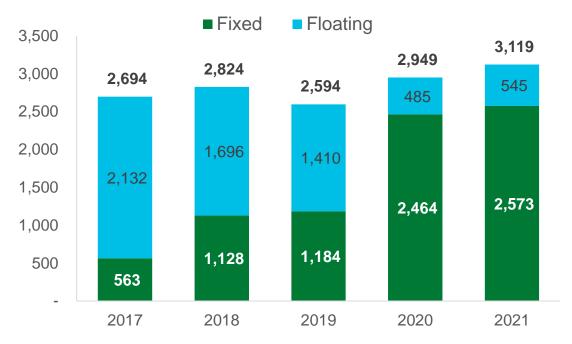
Debt composition fixed vs. floating-rate

Solid debt structure with majority fixed-rate



Solidified financial position

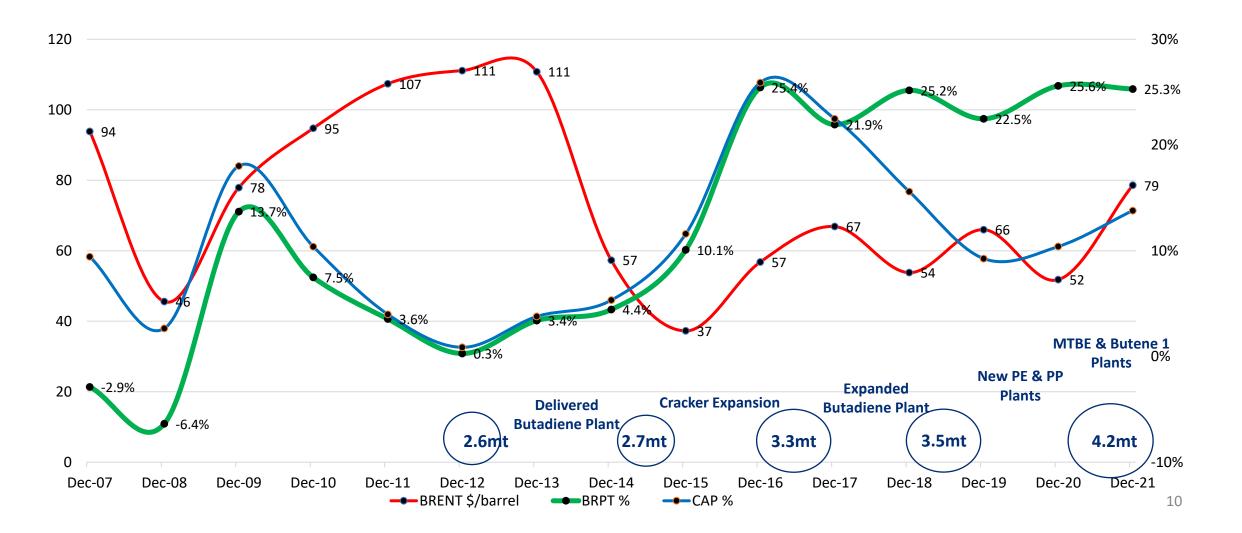
Relatively buffeted from the upcoming rising interest rate environment



Brent versus EBITDA margin - Greater stability with greater upside



- As CAP is more integrated and larger and thus more resilient to crude price moves.
- Barito is more stable with Star Energy in our group, but still enjoys upside from Petchem business.





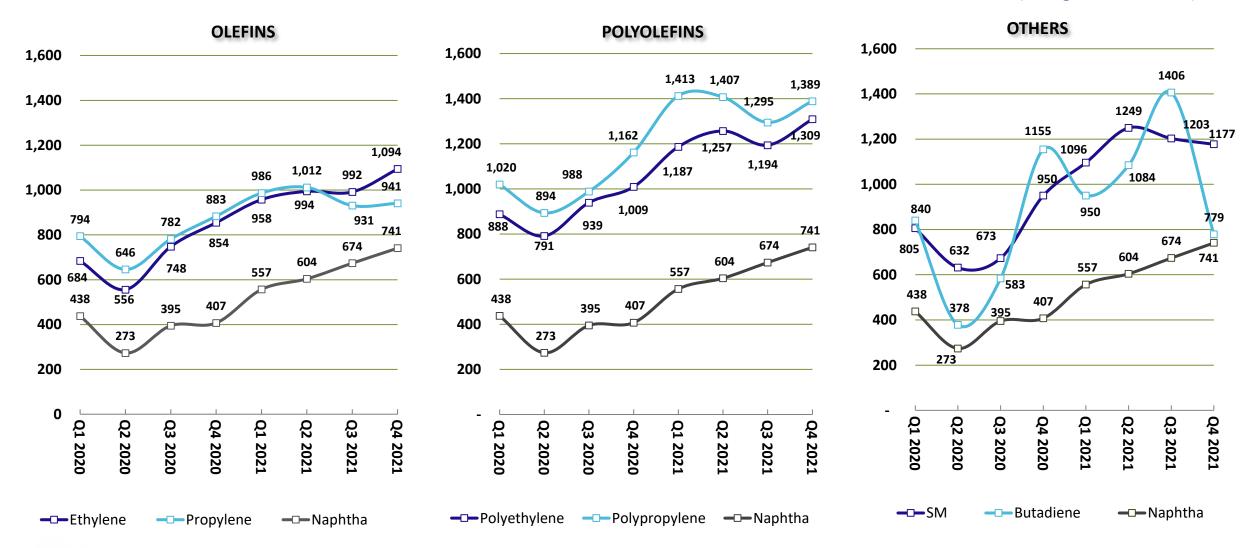
Petrochemical

Product Spreads



Improved spreads following demand recovery in midst of Omicron variant emergence

(all figures in US\$/T)



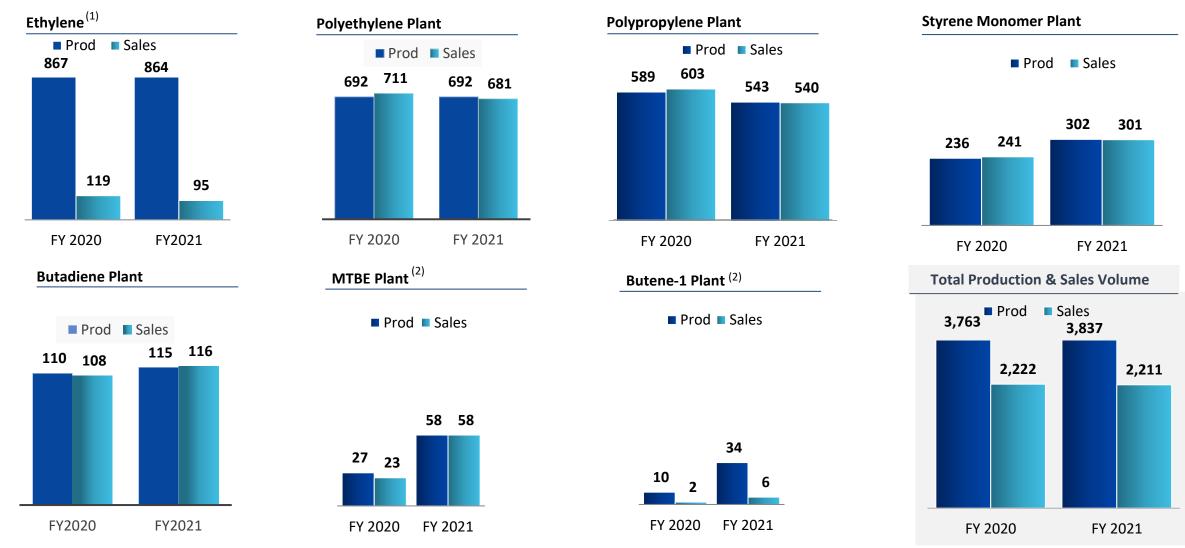
Note: Market data from ICIS

Production and Sales



With internal Ethylene and B1 consumption, sales volume remains stable

(all figures in KT)

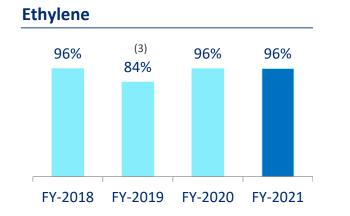


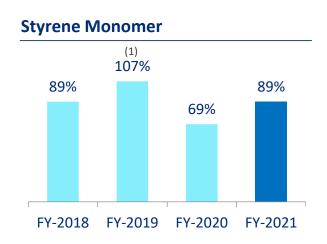
Ethylene is used as a feedstock for our Polyethylene and Styrene Monomer plant according to its capacity while the remaining of Ethylene production is sold to merchant sales. Since New Polyethylene plant 400KTA operates in Q4 2019, Ethylene is mostly self consumed as feedstock for Polyethylene plant.

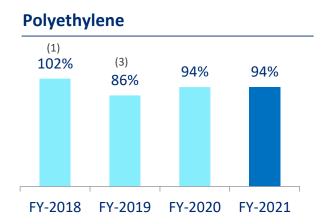
(2) New B1-MTBE plants started-up since 29 August 2020.

Strong Track Record of Operational Performance

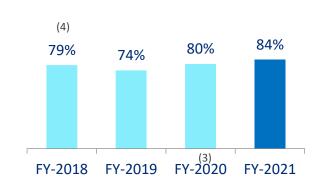






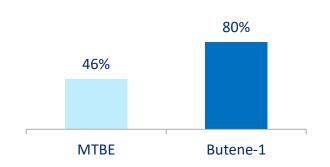


Butadiene



Polypropylene (1) (3) 92% 92% FY-2018 FY-2019 FY-2020 FY-2021

MTBE /Butene-1 – 2021⁽²⁾



(1) Figures >100% denote utilization in excess of nameplate capacity

(2) MTBE dan Butene 1 plants started operating in September 2020

(3) Scheduled Turn-Around Maintenance (TAM)

(4) Planned shutdown (March-May) for expansion tie-ins. Restarted operations in June 2018 with 37% higher production capacity.



Energy

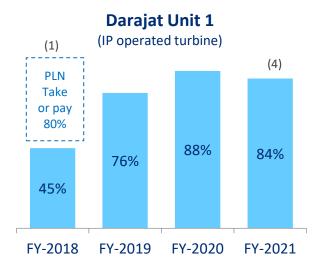
Star Energy - Srong Track Record of Operational Performance

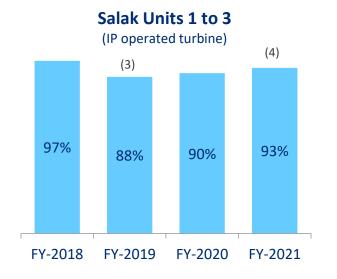


Star Energy Geothermal Operating Assets – Average Net Capacity Factor

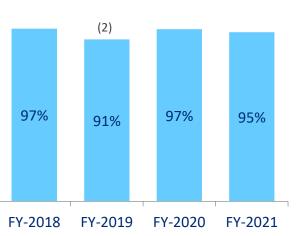
97% 95% 97% 95% FY-2018 FY-2019 FY-2020 FY-2021

Wayang Windu

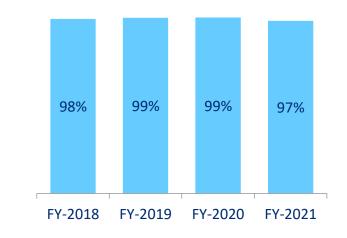




Darajat Units 2 & 3



Salak Units 4 to 6



- There were 3.5 days unplanned shutdown in Jan 2018. Unit 1 was also shutdown from 18 March 2018 until 30 Sept 2018 due to high vibration on PLN turbine.
- (2) Darajat 2&3 lower generation mainly due to accelerated planned shutdown and Turn Around Maintenance ("TAM") and unplanned shutdown due to turbine high vibration from 1 June to 18 June 2019.
- (3) Salak Units 1-3 lower generation in 2019 mainly due to planned Simple Inspection of Unit 1 totalling 31 days to repair the required solenoid valve and to address higher curtailment and grid problem
- (4) Scheduled maintenance of PLN owned turbine.

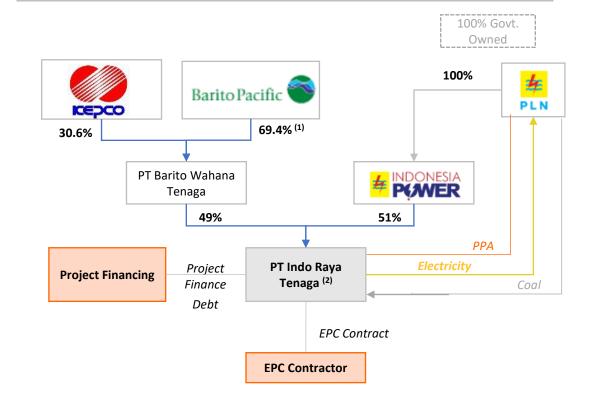
Java 9 & 10 - Ultra Super Critical coal-fired power project



Description

- 2,000 MW (2 x 1,000 MW) ultra supercritical coal-fired power project developed under a BOOT scheme
- Located in Suralaya, Banten province
 - The site is located in close proximity to CAP's integrated petrochemical complex in Cilegon
- Conditional PPA with PLN signed in June 2017
 - Under the Java 9 & 10 PPA, the project is contracted to PLN for 25 years
 - PLN takes fuel supply risk with relation to the project
 - PLN purchases the project power capacity on a take-or-pay basis, such that the project bears no dispatch risk
- EPC contractor Doosan Heavy Industries Korea.
- Total project cost budgeted at US\$3.3 billion.
- The Java 9 & 10 project is financed by a competitive long-term limited recourse project financing on a 75:25 debt-to-equity ratio basis, in line with precedent Indonesian power projects.
- Financial close achieved and construction started in October 2020.
- LATEST UPDATE as of March 2022.

Project Ownership





Environmental Social Governance



lssuer	Star Energy Geothermal - Wayang Windu	Star Energy Geothermal – Salak & Darajat
Year issued	April 2018	October 2020
Credit Rating	Ba3 (stable) by Moody's / BB- (stable) by Fitch	Investment Grade : Baa3 (stable) by Moody's / BBB- (stable) by Fitch
Size	US\$580m (6.75% for 15 years)	US\$1,110m in two tranches ; (i) US\$320m 3.25% for 8.5 years (April 2029); (ii) US\$790m 4.85% for 18 years (October 2038)
Additional:	1 st Green Bond issued by Star Energy Geothermal.	1 st Corporate Green Bond with Investment Grade issued from Indonesia in 2020.
		2 nd Green Bond issued by Star Energy Geothermal.
		Unique 2-asset project financing bond, rarity of structure.
		Largest non-sovereign deal and longest dated Green Bond from Indonesia.

Governance → Highly Experienced Management Team



Board representation for partners, highly experienced and diverse team

AC Energy

Mitsubishi

SCG

Thai Oil

EGCO

Name	Position	Company	Name	Position	Company	Name	Position	Company
Prajogo Pangestu	President Commissioner	BRPT	Tanawong Areeratchakul	Commissioner	САР	Suwit Wiwattanawanich	Director	САР
Henky Susanto	Independent Commissioner	BRPT	Thammasak	Commissioner	CAD	Phuping	Director	САР
Salwati Agustina	Independent Commissioner	BRPT	Sethaudom	Commissioner	САР	Taweesarp	Director	CAr
Lim Chong Thian	Commissioner	BRPT, CAP	Sakchai Patiparppreechavud	Commissioner	САР	Hendra Soetjipto Tan	Director/CEO	SEG
Agus Salim Pangestu	President Director, Commissioner, Director	BRPT, CAP, SEG	Kulachet	Commissioner	САР	Tan Ek Kia	Director	SEG
	Vice-President Director,		Tanawong AreeratchakulThammasak SethaudomSakchai PatiparnpreechavudKulachet DharachandraWirat UanarumitSanti WasanasiriErwin CiputraBaritono Prajogo PangestuChatri EamsobhanaVia Somkoun SriwattagaphongFransiskus Ruly AryawanSuryandi			Shinichiro Suzuki	Director	SEG
Rudy Suparman	Director	SEG	Wirat Uanarumit	Commissioner	Thai Oil	Thawat	.	65.0
David Kosasih	Independent Director	BRPT	Santi Wasanasiri	Commissioner	Thai Oil	Hirancharukorn	Director	SEG
Diana Arsiyanti	Director	BRPT	Erwin Ciputra	President Director	CAP	Patrice R. Clausse	Director	SEG
Djoko Suyanto	President Commissioner (Independent)	САР		Vice-President Director	САР			
Tan Ek Kia	Vice-President Commissioner	onerBRPTAreeratchssionerBRPTThammasssionerBRPTSethaudobr,BRPT, CAPSakchai Patiparnpor,BRPT, CAPSakchai Patiparnpor,BRPT, CAP, SEGWirat Uar 	Chatri Eamsobhana	Vice-President Director	CAP			
	(Independent)	CAP, 3EG		Director	САР			
Ho Hon Cheong	Komisaris Independen	CAP	Sriwattagaphong	Director	CAI			
			· ·	Director	САР			
			Suryandi	Director	CAP			
Representative from	ז:		Pholavit Thiebpattama	Director	CAP			

Director

Director

CAP

CAP

Peth Niyomsen

Natapong Tumsaroj

Current ESG rating of Barito Pacific



On the path of continuous improvement

Rating Provider	2020 Score	2021 Score	Target
MSCI ESG LEADERS V	BB	BBB	А
Sustainalytics	34.1 (High Risk)	27.2 (Medium Risk)	15 - 20 (Low Risk)
FTSE ESG	Not rated	Under review	

- ESG ratings are a relatively new phenomena but at Barito Pacific we have always considered ESG and Sustainability as a part of our corporate DNA.
- We acknowledge that our ratings can improve by better disclosure we have engaged with consultants to help showcase our efforts and receive due credit for them. This remains the **key focus** for senior management.
- MSCI ESG rating upgraded by 1 notch to BBB in Aug 2021. Sustainalytics rating upgraded by one notch to Medium Risk in Dec 2021.
- Star Energy has issued two global green bonds the first two green bonds by an Indonesian corporate. Our operating assets already comply with those covenants. Aim to ensure that ESG ratings providers also credit Barito Pacific for these endeavors.



MEDIUM TERM GROWTH STRATEGY



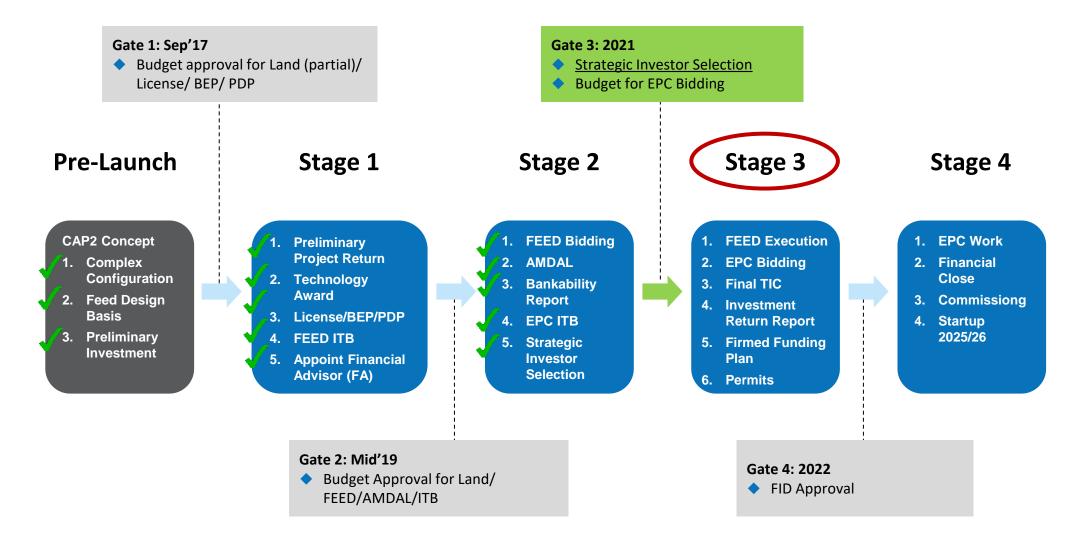
Track record of deploying significant capital and delivering meaningful projects

Completed Major Projects	Capex (U\$m)	Year	
CAP: Cracker expansion project and TAM	380	2015	
STAR ENERGY: Acquired Salak/Darajat Geothermal	2,103	2017	
CAP: Formed JV with Michelin, SBR Plant and Butadiene Plan Expansion	477	2018	
BRPT: Acquisition of Star Energy Geothermal	755	2018	
CAP: New Polyethylene Plant, PP Debottlenecking and Furnace Revamp	468	2019	
CAP: MTBE and Butene – 1 Plant	131	2020]
CAP: Enclosed Ground Flare	14	2020	Delivered during
BRPT: Wisma Barito Pacific 2	32	2021	Covid-19 Pandemic
Total Capex (completed projects)	4,360		L
Major Project under Construction Phase	3,325		
STAR ENERGY: Salak Binary	45	2023	
Indo Raya Tenaga: Java 9&10 (2 x 1,000 MW USC technology)	3,280	2023-24	Entered constriction phase during Covid-
Major Projects Pre-FID			19 Pandemic
CAP: Second Petrochemical complex	5,000	2025-26	
Grand Total	12,685		



CAP 2 Stage-Gate Process and Timeline

Strategic Investor Finalization Unlocks Stage 3 with Target FID in 2022



Unlocking Value of Barito Group



- Star Energy Geothermal (SEG)
 - Evaluating several possible markets for IPO IDX, SGX, HKEx, and US.
 - market that appropriately values unique ESG footprint of SEG
 - ➤ tax efficiency
 - Target within 2 years or installed capacity upwards of 1,200MW (current 875MW).
- PT Chandra Asri Petrochemical Tbk. (CAP) listed on IDX since 2011
 - > CAP 2nd Petrochemical Complex (3,858 KTA) ongoing discussions with strategic investor.
 - Onboarded strategic investor Thai Oil. On track to finalize funding structure by end 2022.
- Java 9&10 (2 x 1,000 MW USC plant) commenced construction phase Q4 2020. Fully funded.
 - Current shareholding structure. Indonesia Power (PLN) 51%, Barito 34%, KEPCO 15%.

Barito Group is actively seeking to grow the value of all our businesses while simultaneously unlocking that value through strategic investors, public equity and debt capital markets.



THANK YOU

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APPENDIX





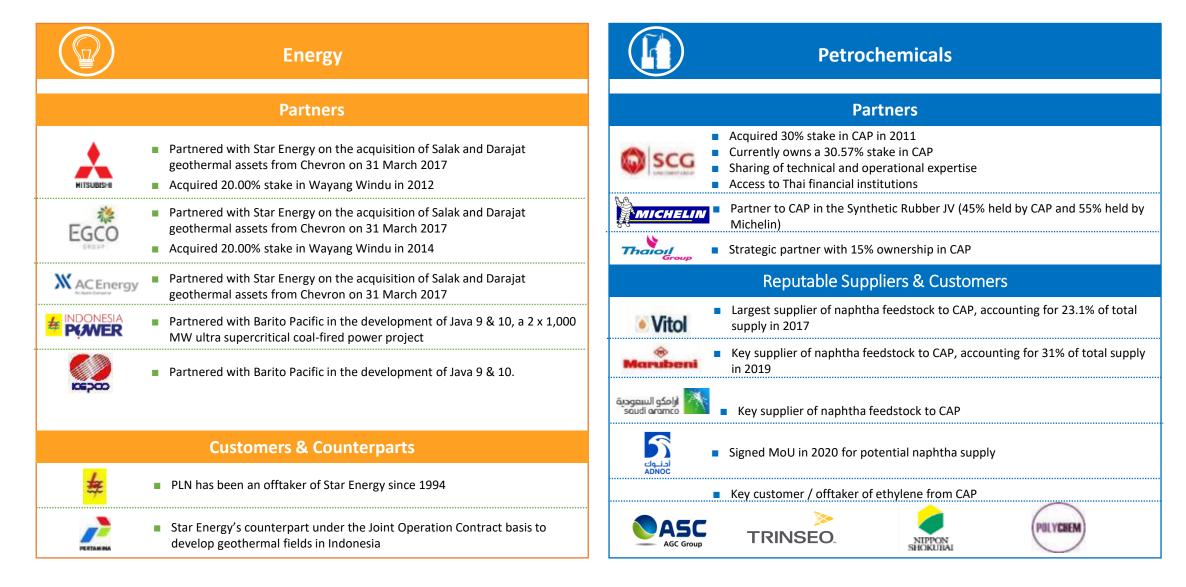
Java contributes 57% of Indonesia's GDP and represents 58% of Indonesia's population in 2017 ⁽¹⁾

(1) Source: Frost & Sullivan

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World class partners in every business





Petrochemical Business

Chandra Asri at a Glance: Largest integrated petrochemical producer in Indonesia



- ✓ Largest Integrated petrochemical producer in Indonesia and operates the country's only naphtha cracker, styrene monomer, butadiene, MTBE and Butene-1 plants.
- ✓ Integration from upstream cracker to downstream polyolefin products
- Market leader in highly attractive Indonesia and SE Asia petrochemical market
 - Domestic market share (including imports) of approximately 50%, 30% and 32% in olefin, polyethylene and polypropylene, respectively
- Strategically Located near key customers with a captive distribution network (via CAP's pipelines)
 - Significant cost efficiencies for CAP and its key customers
- **Long-outstanding relationships** with diversified customer base
 - No single customer accounts for more than 8% of consolidated revenue
 - +/-75% of products by revenue were sold to domestic market.
- **Low Production cost** base and **operating efficiencies**
 - Benefits from scale of feedstock sourcing and stable supplier relationships.
 - Naphtha cracker utilization rate >90% in average

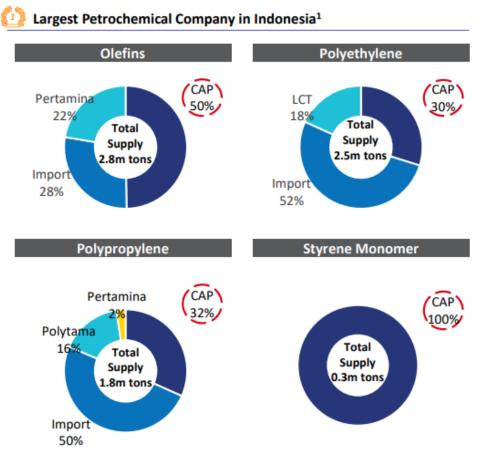
- **Vital National Object** status
- Transformed in 2016 following the 4Q 2015 naphtha cracker expansion and furnace revamp in 2019, production capacity increased by some 50% to Ethylene 900KTA (world scale)
- Further downstream expansion completed in 2018 2020 that completed CAP master plan integration for 2015-2020.
- ✓ Support from Barito Pacific (38.55%), Siam Cement Group (30,57%) and Thai Oil (15%).



Market Leading Positions

...while CAP is the largest petrochemical company in Indonesia

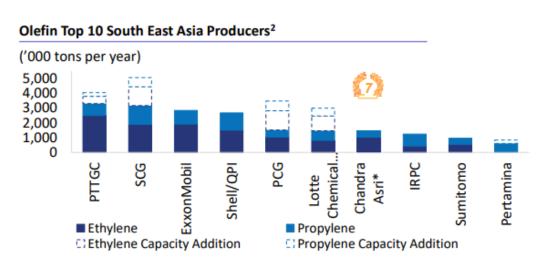




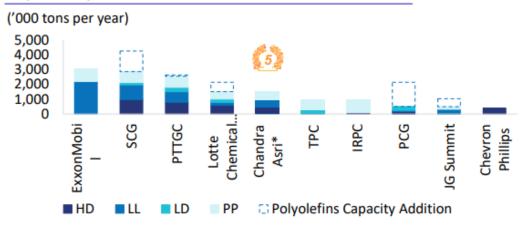
Source: Company, Nexant

Note:

- 1. By production excluding fertilizer producers and including imports
- 2. Chandra Asri capacity is inclusive of SCG's equity in Chandra Asri



Polyolefin Top 10 South East Asia Producers²



Chandra Asri – Largest and most integrated petrochemical producer



CAP offers the most diverse product range and is a dominant producer with ~40% of the country's petrochemical capacity

Capacity ('000 tons per year)	(%)	😂 Chandra Asri	OLOTTE CHEMICAL TITAN	PERTAMINA	Maspiene® PT POLYTAMA PROPINDO	ASC Group PT Asahimas Chemical	PT SULFINDO ADIUSANA	ТРРІ	Others	Total
Ethylene	100%	900	-	-	-	-	-	-	-	900
Propylene	44%	490	-	625	-	-	-	-	-	1.115
LLDPE	67%	400	200	-	-	-	-	-	-	600
HDPE	57%	336	250	-	-	-	-	-	-	586
Polypropylene	63%	590	-	45	300	-	-	-	-	935
Ethylene Dichloride	-	-	-	-	-	760	380	-	-	1.140
Vinyl Chloride Monomer	-	-	-	-	-	875	130	-	-	1.005
Polyvinyl Chloride	-	-	-	-	-	550	110	-	202	862
Ethylene Oxide	-	-	-	-	-	-	-	-	240	240
Mono Ethylene Glycol	-	-	-	-	-	-	-	-	220	220
Acrylic Acid	-	-	-	-	-	-	-	-	140	140
Butanol	-	-	-	-	-	-	-	-	20	20
2-Ethylhexanol	-	-	-	-	-	-	-	-	140	140
Pygas	100%	418	-	-	-	-	-	-	-	418
Crude C4	100%	330	-	-	-	-	-	-	-	330
Butadiene	100%	137	-	-	-	-	-	-	-	137
Benzene	-	-	-	100	-	-	-	207	-	307
Para-Xylene	-	-	-	270	-	-	-	500	-	770
Styrene	100%	340	-	-	-	-	-	-	-	340
Synthetic Rubber	62%	120	-	-	-	-	-	-	75	195
Methyl Ter-butyl Ether (MTBE)	100%	128								128
Butene 1	100%	43								43
Total		4.232	450	1.040	300	2.185	620	707	1.037	10.571
(%)		40%	4%	10%	3%	21%	6%	7%	10%	100%

⁽¹⁾ TPPI currently producing Mogas for Pertamina



Energy Business

Star Energy Geothermal Operating Assets



Three Geothermal Operation with a Total Installed Capacity of 875MW

Wayang Windu



- Bandung Regency, West Java
- 227 MW total installed capacity
 - Unit 1 (Power): 110 MW
 - Unit 2 (Power): 117 MW
- SEGHPL effective ownership: 60.00%
- JOC expiry 2039

Salak



- Sukabumi Regency and Bogor Regency, West Java
- 377 MW total installed capacity
 - Units 1 to 3 (Steam): 3 x 60 MW⁽¹⁾
 - Units 4 to 6 (Power): 3 x 65.6 MW
- SEGHPL effective ownership: 51.95%
- Acquired from Chevron on 31 March 2017
- JOC expiry 2040

Darajat



- Garut Regency and Bandung Regency, West Java
- 271 MW total installed capacity
 - Unit 1 (Steam): 55 MW
 - Unit 2 (Power): 95 MW
 - Unit 3 (Power): 121 MW
- SEGHPL effective ownership: 51.95%
- Acquired from Chevron on 31 March 2017 and from PT DGI⁽²⁾ on 27 September 2017
- JOC expiry 2041-2047

Exploration projects

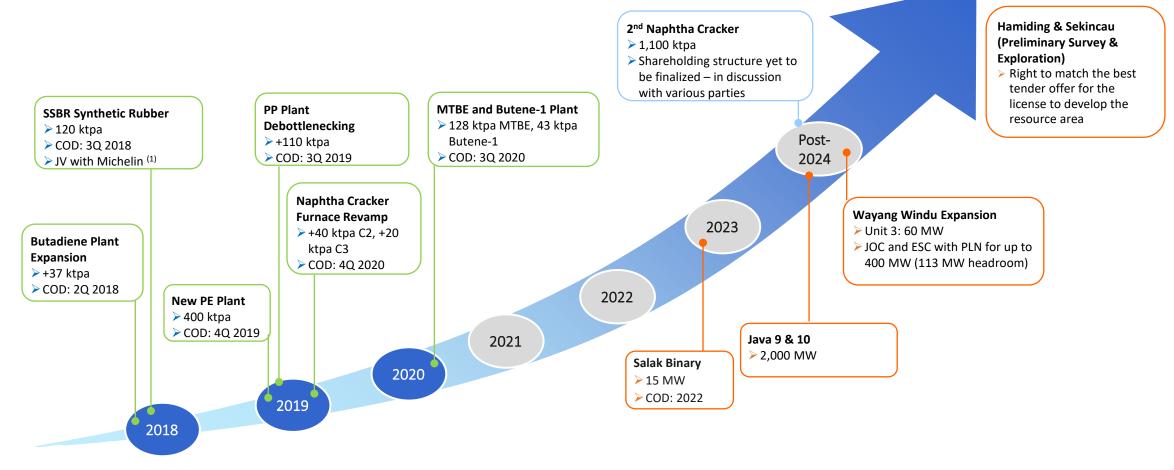
- Both PT Star Energy Geothermal South Sekincau and PT Star Energy Geothermal Indonesia have completed the preliminary survey ("PSP") and have right to match the best tender offer for the license to develop the resource area
- (1) While contractual capacity is 55 MW, Star Energy generally provides steam flow up to 60 MW
- (2) PT Darajat Geothermal Indonesia ("PT DGI")
- (3) Based on 2017 installed capacity, according to Frost & Sullivan

The third largest geothermal IPP globally and the largest in Indonesia ⁽³⁾



Sizeable and Tangible Pipeline Growth

Strong track record paving for a clear path of growth



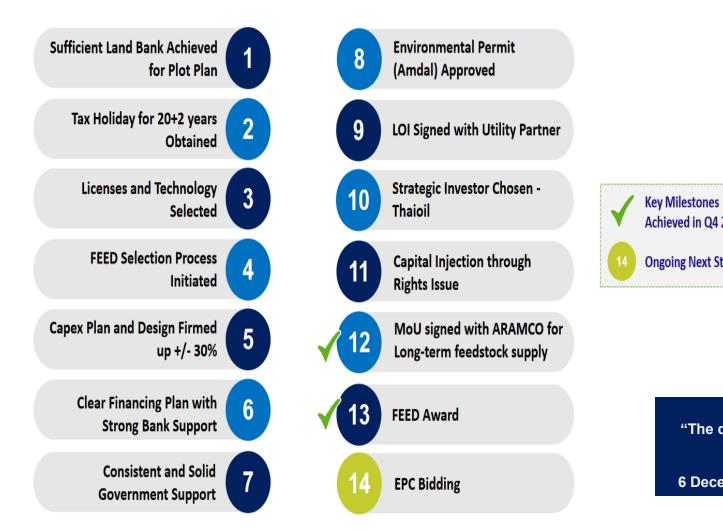
Petrochemical, Completed

(1) 55% held by Michelin and 45% held by CAP (indirectly, through wholly-owned subsidiary PT Styrindo Mono Indonesia)

CAP 2 Progress Overview



Well On Track with Achievement of Key Milestones





President of Indonesia, HE Joko Widodo: "The development of Chandra Asri's new CAP2 plant is a concrete step that is needed by our country"

6 December 2019 at the Inauguration of CAP's 400KTA New Polyethylene Plant

Strategic Investor Selection Process Considerations



Win-Win-Win Strategic Alignment and Partnership Synergies



CAP Strategic Alignment

- Leading operator of petrochemical complex in Indonesia
- Track record of sustainable and profitable growth
- Highly visible growth opportunity from development of CAP2
- Sponsored by Barito Group



SCG Strategic Alignment

- CAP's long-term partner
- Long track record and expertise in PetChem
- Recent experience in mega project development, i.e. Longson PetChem project in Vietnam
- Equity funding for development of CAP2



TOP Strategic Alignment

- Long-term feedstock supply security
- Expertise in margin improvement program and operational excellence program
- Recent experience in mega project development, i.e. Clean Fuel Project
- Equity funding for development of CAP2



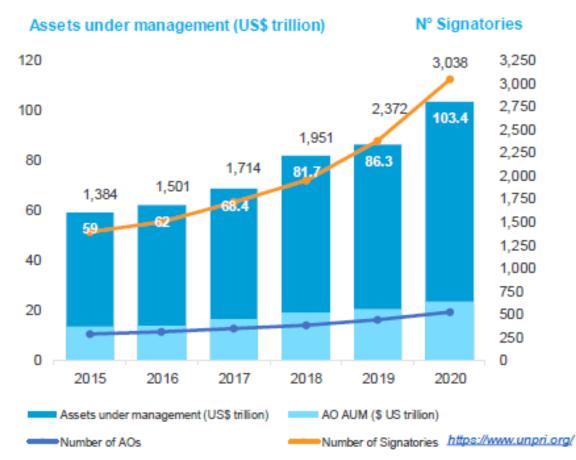
Notes:

(1) Long Son petrochemicals complex is an integrated petrochemical complex being constructed in Long Son Commune of Ba Ria-Vung Tau Province, Vietnam by SCG Chemicals.

(2) The Clean Fuel Project (CFP) is the increase in refining capacity by Thaioil at its Thaioil Refinery in Sriracha, Chonbur, Thailand.

Global AUM dedicated to ESG investing continues to grow





Rising awareness of ESG in making investment decisions

Barito Pacific Group has adopted UN Sustainable Development Goals

"Sustainable practice can affect financial performance"



MSCI - Rating upgrade to BBB - impact from better understanding of our efforts on water stress, governance and chemical safety.



PT Barito Pacific Tbk (BRPT)

Commodity Chemicals | ID

Robust ethics practices and improved water management programs

Score attribution by key issue

This chart highlights the company's positioning relative to the industry average for each Key Issue that contributed to its ESG Rating as of August 27, 2021. AA A 2 BB В Positive Industry Average ^{arnical Safety} ^{Vater} Stress Negative





Benchmarking shows us our gaps. Intend to close these gaps with better reporting



- With Star Energy the third largest Geothermal Power producer in our portfolio we deserve a better score on **Carbon Emissions**. ۰
- Will continue to engage with ESG rating providers to ensure our all of our efforts are recognized and our ESG rating reflects the entirety of our unique portfolio of assets.

Peer benchmarking

LARGEST 5 INDUSTRY PEERS (COMMODITY CHEMICALS)	Carbon Emissions	Opportunities in Clean Tech	Toxic Emissions & Waste	Water Stress	Chemical Safety	Corporate Governance	Corporate Behaviour	Ratir Tren	•
DOW INC.	•••	• • •	• • •	••••		••••		А	
LyondellBasell Industries N.V.	• •	• •	• •	•••				А	
Saudi Basic Industries Corporation SJSC			• •	••	• • •	••		BBB	▲ ►
PT Barito Pacific Tbk	• •					••		BBB	
LG CHEM LTD			• •	••••		•	•	BB	V
HENGLI PETROCHEMICAL CO., LTD.	•	•	•			•	•	В	V

QUARTILE KEY : Bottom Quartile •

Top Quartile • • • •

RATING TREND KEY : Maintain

Upgrade 🔺 Upgrade by two or more notches 🔺 Downgrade 🔻 Downgrade by two or more notches 🔻

This table shows the company's positioning relative to five of its 50 industry peers. Industry peers are constituents of the MSCI ACWI Index in the ESG Ratings Industry classified as Commodity Chemicals, as of August 27, 2021. The selection of five industry peers in this distribution is based on market capitalization, sorted by ESG Ratings (best to worst).

Cost Reduction with SPEED – Ecolab Partnership on Water Footprint



Further US\$4.5m/year Value Delivered with Positive Sustainability Impacts

"We are pleased to partner with Ecolab, in line with our ethos of being a growth partner, to mark another key milestone for Chandra Asri's sustainability journey. We believe if we all act as responsible stewards for the environment, we will all benefit in the long run. Chandra Asri is fully committed towards delivering improvements that reduce our environmental footprint, as we actively seek to balance environmental, economic and social goals via transparent and proactive engagement with the community and key stakeholders around us."

– **Erwin Ciputra**, President Director and Chief Executive Officer, Chandra Asri





🔄 Insight

Chandra Asri Petrochemical is Indonesia's largest integrated petrochemical company. It produces raw materials that are used in a variety of everyday products, from food packaging and water tanks to automotive parts and personal protective equipment. The company is committed to reducing its





Go To: <u>https://www.ecolab.com/stories/helping-improve-safety-and-strengthening-sustainable-operations-for-chandra-asri</u> SPEED: Chandra Asri's Structural Cost Reduction Program with 5 Key Levers of Scale, Process, ESG, E2E Procurement, Digital Transformation

What to expect next



- Longer term Emission and GHG reduction targets.
- Aspire to CARBON NEUTRALITY by using Carbon Credits of Star Energy.
- Continue to work with all stakeholders:
 - □ PRODUCERS (product composition and disposal),
 - **CUSTOMERS (product design and end of life disposal)**
 - **CONSUMERS** (education and disposal)
 - GOVERNMENT (creating policy and implementation).